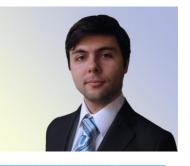
## Curriculum Vitae Radu-Cristian Elisei Name Radu-Cristian Elisei Birthday 12.07.1989 in Bacău Address Westerwald Str. 27 51105 Cologne 51105 Cologne Tel +49 (0) 176 35 96 49 39 E-Mail radu.cristian.elisei@gmail.com Linkedin de.linkedin.com/in/raduelisei Experience Since 12/2015 Tour guide in Cologne<br/>eat-the-world GmbH, Berlin, Germany<br/>- Conducting cultural and gastronomical tours in Cologne



Experience	
Since 12/2015	Tour guide in Cologne
	eat-the-world GmbH, Berlin, Germany
	- Conducting cultural and gastronomical tours in German and English in Cologne
	- Organizing groups up to 16 people, Complaint Management
	- Maintaining and developing the relationships with the partners
	- Conducting own bookkeeping and tax declaration.
	- Reservation management through Typo 3
07/2015 - 10/2015	Internship in a Destination Management Organization
	Nordeifel Tourismus GmbH, Kall, Germany
	- Strategic destination management
	- Drafting the bike route: "Zu den Quellen der Eifel"
	- Counter service at the Info-point in Nationalpark Tor Gemünd
	- Data management in the informational and reservation system Deskline 3.0
	- Standardization and classification of the accommodation units
	- Writing the Master-thesis with the title: Once upon a time in Eifel - Storytelling as a new
	approach in tourism
Since 12/2012	Founder of a travel Start-up
	Sweet Holidays, Bacău, Romania
	- 2015- Organization and Implementation of the "Romania – The Land of Contrasts "Tour
	(Transylvania, Wallachia, Danube's Delta, The Black Sea – 17 days)
	- Administration and Online-Marketing of the Sweet Holidays Apart'Hotel
	- Conception of the Apart'Hotel's <u>Website</u>
02/2013 - 05/2013	Traineeship in Hotel Management
	Ibis 3* Gara de Nord Hotel, Bucharest, Romania
	Trainee program using the carousel method in the following stations: Sales, Front-Office,
	Restaurant, Supply and Management
	- Trainee project: "Increasing the turnover of the L'Estaminet Restaurant"
	- Project Work in the Sales Department: Corporate Packages for Medical Conferences (March 2013)
	- Support of the Front Office and Back Office, Controlling
03/2010 - 06/2010	Internship in an outgoing Travel Agency
	Level Tour SRL, Bucharest, Romania
	- Managing the Product Line: Black Sea in Bulgaria
	- Product Presentation and Sales at the Romanian Tourism Fair (TTR) Bucharest 2010
	- Online Marketing, Reservations and Contract loading for the main season
	- Customer Relationship Management and Complaint Management
Education	
10/2013 - 07/2016	Study of "Sporttourismus und Erholungsmanagement" (M.Sc.) (Grade 85 %)
	German Sports University Cologne, Germany
	Highlights: Tourism Economy, Future Markets, Development of Product and Offer, Resource
	Management and Sustainability
	Title of the Master-Thesis: "Storytelling as a Marketing Instrument in Tourism"
10/2011 - 06/2013	Study of Business Administration in Tourism (M.Sc.) (Grade 98.7 %)
	Bucharest University of Economic Studies, Romania
	Highlights: Hotel Management, Project Management, Marketing in Tourism, Information systems
	in Tourism, Controlling in Tourism
	Title of the master-thesis: " Sweet Holidays Tour Operator - Business plan" (Grade 100%)
	The of the hadder acoust, "on correctionally of our operator busiless plan (Grade 100%)

	Additional Study: Management and Entrepreneurship, Anglia Ruskin University (Cooperation between ASE Bucharest and Anglia Ruskin University Cambridge)
10/2010 - 02/2011	<b>Study of Business Administration under the Erasmus Exchange Program (Grade 88 %)</b> Alpen-Adria University Klagenfurt, Austria Highlights: International Business and Entrepreneurship, Media Management, Web technologies, Business English
10/2008 - 06/2011	<b>Study of Business Administration in Tourism (B.Sc.) (Grade 91.2 %)</b> Bucharest University of Economic Studies, Romania Highlights: Microeconomics, Macroeconomics, Econometrics, Finance, Marketing, Innovation Management Title of the Bachelor thesis: "The Analysis of the tour-operators in Romania: Case Study GTS International" (Grade 100%)
09/2004 - 07/2008	<b>High-school Graduation (Grade 97.2 %)</b> Gheorghe Vrânceanu High-school Bacău, Romania Highlights: Mathematics and Computer Science
<b>Other activities, Volu</b> Since 05/2015	n <b>teering, Certificates</b> Member of the Moldavian-Romanian Group at the Universität zu Köln
Since 09/2014	Touristic Blogging: <u>RC Kugelschreiber</u> - Travel through your senses - Content creation and management - Email Marketing and Social Media Marketing - Analytics
10/2008 - 06/2010, 12/2012 - 10/2013	Tourism and Ecology Club Ecotur, Bucharest – Student Organization - Organization-team "Eco-Student Camp "Project, Păltiniș, 2013 - Organization and Implementation of the "Sport-out Ecotur" Project, 2013 - Support of the implementation of the "Internship in Tourism "Project, 2010 - HR Officer: Recruiting and Selection of the student applicants, 2009
10/2012 - 02/2013	European Student Project: POSDRU 2012 - Project-management: Opening of the virtual Hotel Danube Dream Sulina, 2012 - Destination-management und Presentation Techniques in Gent, Belgium, 2013
Since 04/2012	License for Tourism Management (Tourism Brevet) - Ministry of Tourism
<b>Other skills</b> Languages	Romanian: Native speaker English: Full professional proficiency (Cambridge Certificate) German: Professional working proficiency (Test DAF, ÖSD Certificate)
Computer skills	Adobe Photoshop CS6, HTML&CSS, Google Analytics Deskline 3.0, Fidelio, Amadeus, Worldspan
Driving license	Class B since 2008
Interests	Blogging, Photography, Basketball, Guitar, Hiking, Culinary experiences

Cologne, August 5, 2016 Elecci Radu-Cristian Elisei

CV: Radu-Cristian Elisei